

Center for Economic & Management Research



OKLAHOMA BUSINESS BULLETIN

Since 1928



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Adjusted Retail Sales
(Durable Non-durable)
in Select Cities

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Publications Staff

Robert Dauffenbach, Director Michael Reim, S.D.C.A. Jessica Mason, Publications

Address all correspondence to:

Oklahoma Business Bulletin

Center for Economic and Management Research 307 West Brooks, Room 4 Norman, Oklahoma 73019-0450

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On the cover: are images representing Oklahoma's five major industry sectors: Aerospace & Defense; Agriculture & Biosciences; Energy; Information & Financial Services; Transportation & Distribution. Source: Oklahoma Department of Commerce. Other images are of the University of Oklahoma Price College of Business in Norman and the Gene Rainbolt Graduate School of Business in Oklahoma City, Oklahoma

OVERVIEW

Created by the Oklahoma Territorial Legislature in 1890, the University of Oklahoma is a doctoral degree granting research university serving the educational, cultural, economic and health-care needs of the state, region and nation. The Norman campus serves as home to all of the university's academic programs except health-related fields. Both the Norman and Health Sciences Center colleges offer programs at the Schusterman Center, the site of OU-Tulsa. The OU Health Sciences Center, which is located in Oklahoma City, is one of only four comprehensive academic health centers in the nation with seven professional colleges. OU enrolls more than 30,000 students, has more than 2,400 full-time faculty members, and has 21 colleges offering 163 majors at the baccalaureate level, 166 majors at the master's level, 81 majors at the doctoral level, 27 majors at the doctoral professional level, and 26 graduate certificates. The university's annual operating budget is \$1.5 billion. The University of Oklahoma is an equal opportunity institution.

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State Impact Oklahoma

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The Journal Record *

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^{*} Subscription may be required

			Percentage Chang		
	Apr 2022	Mar 2022	Apr 2021	Apr '22 Apr '21	Apr '22 Mar '22
01/1 411044	•		·	•	
OKLAHOMA					
Durable Goods	1,099,332,428	1,092,594,151	1,062,585,057	3.5	0.6
Lumber, Building Materials and Hardware	497,463,730	489,164,009	453,435,289	9.7	1.7
Auto Accessories and Repair	234,345,316	232,777,828	203,642,050	15.1	0.7
Furniture	86,531,808	88,510,630	102,035,136	-15.2	-2.2
Computer, Electronics and Music Stores	105,537,598	104,598,659	107,351,699	-1.7	0.9
Miscellaneous Durables	153,724,267	156,277,239	177,219,769	-13.3	-1.6
Used Merchandise	21,729,709	21,265,786	18,901,114	15.0	2.2
Nondurable Goods	3,322,805,278	3,143,085,254	3,041,005,685	9.3	5.7
General Merchandise	967,644,082	965,435,345	965,092,407	0.3	0.2
Food Stores	378,116,641	375,654,906	353,122,170	7.1	0.7
Apparel	127,012,250	128,399,946	140,478,758	-9.6	-1.1
Eating and Drinking Places	825,812,577	824,912,856	735,578,472	12.3	0.1
Drug Stores	47,115,537	47,534,431	44,858,455	5.0	-0.9
-				4.2	0.8
Liquor Stores	51,593,824	51,192,509	49,531,077		
Miscellaneous Nondurables	211,156,092	212,037,408	229,533,574	-8.0	-0.4
Gasoline	714,354,275	537,917,853	522,810,771	36.6	32.8
Total Retail Trade	4,422,137,706	4,235,679,405	4,103,590,741	7.8	4.4
(!) Electronic Shopping	375,003,524	304,521,770	427,295,524	-12.2	23.1
Electronic Shopping (actual \$ collected at 5% of use tax,	18,750,176	15,226,089	21,364,776	-12.2	23.1
OKLAHOMA CITY MSA					
Durable Goods	424,062,844	423,755,539	411,768,403	3.0	0.1
Lumber, Building Materials and Hardware	183,899,561	182,105,401	162,327,535	13.3	1.0
Auto Accessories and Repair	80,131,604	79,396,211	71,683,992	11.8	0.9
Furniture				-14.4	-1.8
	33,087,290	33,701,849	38,664,574		
Computer, Electronics and Music Stores	36,726,113	37,139,656	40,615,343	-9.6	-1.1
Miscellaneous Durables Used Merchandise (a)	62,396,717 27,821,560	63,807,851 27,604,572	73,809,240 24,667,718	-15.5 12.8	-2.2 0.8
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Nondurable Goods	1,103,554,860	1,123,209,872	1,030,080,707	7.1	-1.7
General Merchandise	304,181,517	304,427,014	307,068,210	-0.9	-0.1
Food Stores	105,448,303	105,695,118	111,435,019	-5.4	-0.2
Apparel	73,190,612	72,213,142	66,670,943	9.8	1.4
Eating and Drinking Places	378,237,607	365,307,641	281,148,560	34.5	3.5
Drug Stores	19,472,311	19,402,689	19,369,460	0.5	0.4
Liquor Stores	17,731,707	17,880,848	18,816,028	-5.8	-0.8
Miscellaneous Nondurables	85,173,675	86,810,281	104,859,164	-18.8	-1.9
Gasoline	120,119,128	151,473,138	120,713,324	-0.5	-20.7
Total Retail Trade	1,527,617,704	1,546,965,410	1,441,849,110	5.9	-1.3
TULSA MSA					
Durable Goods	253,863,401	253,672,399	255,539,650	-0.7	0.1
Lumber, Building Materials and Hardware	105,402,446	104,194,325	99,631,803	5.8	1.2
Auto Accessories and Repair	42,764,360	42,112,215	36,151,031	18.3	1.5
Furniture	22,034,473	22,650,037	26,510,386	-16.9	-2.7
Computer, Electronics and Music Stores	33,146,647	33,478,868	36,380,714	-8.9	-1.0
Miscellaneous Durables	43,967,742	44,785,227	51,082,664	-13.9	-1.8
Used Merchandise	6,547,735	6,451,728	5,783,053	13.2	1.5
Newdowskie Coods	057 600 700	044 004 000	700.044.457	0.7	
Nondurable Goods	857,892,736	811,221,000	789,014,157	8.7	5.8
General Merchandise	251,216,806	248,434,446	225,892,978	11.2	1.1
Food Stores	99,486,012	101,148,159	114,049,166	-12.8	-1.6
Apparel	40,242,165	39,866,409	35,132,492	14.5	0.9
Eating and Drinking Places	206,198,093	207,106,165	192,939,472	6.9	-0.4
Drug Stores	13,784,716	13,652,421	12,443,949	10.8	1.0
	13,531,380	13,574,037	13,685,414	-1.1	-0.3
Liquor Stores	10,001,000	,,			
Liquor Stores Miscellaneous Nondurables	43,930,265	44,740,968	56,179,888	-21.8	-1.8
•			56,179,888 138,690,800	-21.8 36.6	-1.8 32.8

This OU April 2022 Report of the Oklahoma Tax Commission's May 2022 distribution of sales tax collections primarily represents local tax receipts from March 2022 business. Monies reported this period represent sales from March 16th to 31th 2022 and estimated sales from April 1st to the 15th 2022.

⁽a) OKC NAICS for Used Merchandise Re-classified in 2020 by OTC (under review)

Visit http://origins.ou.edu/ for detailed information on Adjusted Retail Trade data methodology

ADJUSTED RETAIL TRADE FOR METRO AREAS AND STATE

				Percentage Change	
	Apr 2022	Mar 2022	Apr 2021	Apr '22 Apr '21	Apr '22 Mar '22
	Apr 2022	Wai ZUZZ	Apr 2021	Api Zi	IVIGI ZZ
LAWTON MSA					
Durable Goods	24,060,375	24,045,715	24,468,514	-1.7	0.1
Lumber, Building Materials and Hardware	10,809,576	10,686,770	10,134,395	6.7	1.1
Auto Accessories and Repair	5,504,974	5,406,164	4,595,993	19.8	1.8
Furniture	1,350,032	1,423,312	2,161,928	-37.6	- 5.1
Computer, Electronics and Music Stores	2,494,541	2,472,273	2,336,947	6.7	0.9
Miscellaneous Durables	3,455,186	3,618,600	4,861,437	-28.9	-4.5
Used Merchandise	446,066	438,598	377,814	18.1	1.7
Nondurable Goods	86,499,989	83,000,708	82,291,681	5.1	4.2
General Merchandise	32,811,324	32,547,948	31,607,092	3.8	0.8
Food Stores	5,673,200	5,799,458	6,553,851	-13.4	-2.2
Apparel	4,119,906	4,103,631	4,068,632	1.3	0.4
Eating and Drinking Places	21,457,474	21,680,090	20,588,698	4.2	-1.0
Drug Stores	902,667	910,770	1,012,416	-10.8	-0.9
Liquor Stores	1,318,941	1,323,071	1,397,858	-5.6	-0.3
Miscellaneous Nondurables	5,712,503	5,714,063	6,448,186	-11.4	0.0
Gasoline	14,503,974	10,921,677	10,614,948	36.6	32.8
Total Retail Trade	110,560,364	107,046,423	106,760,195	3.6	3.3
ENID MICROSA					
Durable Goods	16,495,090	16,357,983	15,668,969	5.3	
Lumber, Building Materials and Hardware	7,303,148			0.0	0.8
Auto Accessories and Repair	7,000,140	7,192,853	6,586,873	10.9	0.8 1.5
· · · · · · · · · · · · · · · · · · ·	4,062,573	7,192,853 4,002,441	6,586,873 3,367,492		
Furniture	, ,	, ,	, ,	10.9	1.5
·	4,062,573	4,002,441	3,367,492	10.9 20.6	1.5 1.5
Furniture	4,062,573 921,786	4,002,441 926,801	3,367,492 988,040	10.9 20.6 -6.7	1.5 1.5 -0.5
Furniture Computer, Electronics and Music Stores	4,062,573 921,786 1,430,102	4,002,441 926,801 1,430,028	3,367,492 988,040 1,533,900	10.9 20.6 -6.7 -6.8	1.5 1.5 -0.5 0.0 -1.1
Furniture Computer, Electronics and Music Stores Miscellaneous Durables	4,062,573 921,786 1,430,102 2,433,348	4,002,441 926,801 1,430,028 2,461,149	3,367,492 988,040 1,533,900 2,825,235	10.9 20.6 -6.7 -6.8 -13.9	1.5 1.5 -0.5 0.0
Furniture Computer, Electronics and Music Stores Miscellaneous Durables Used Merchandise	4,062,573 921,786 1,430,102 2,433,348 344,133	4,002,441 926,801 1,430,028 2,461,149 344,710	3,367,492 988,040 1,533,900 2,825,235 367,429	10.9 20.6 -6.7 -6.8 -13.9 -6.3	1.5 1.5 -0.5 0.0 -1.1 -0.2
Furniture Computer, Electronics and Music Stores Miscellaneous Durables Used Merchandise Nondurable Goods	4,062,573 921,786 1,430,102 2,433,348 344,133 53,489,998	4,002,441 926,801 1,430,028 2,461,149 344,710 50,439,161	3,367,492 988,040 1,533,900 2,825,235 367,429 55,907,887	10.9 20.6 -6.7 -6.8 -13.9 -6.3	1.5 1.5 -0.5 0.0 -1.1 -0.2
Furniture Computer, Electronics and Music Stores Miscellaneous Durables Used Merchandise Nondurable Goods General Merchandise	4,062,573 921,786 1,430,102 2,433,348 344,133 53,489,998 17,221,455	4,002,441 926,801 1,430,028 2,461,149 344,710 50,439,161 16,643,290	3,367,492 988,040 1,533,900 2,825,235 367,429 55,907,887 19,535,998	10.9 20.6 -6.7 -6.8 -13.9 -6.3 -4.3	1.5 -0.5 0.0 -1.1 -0.2 6.0 3.5
Furniture Computer, Electronics and Music Stores Miscellaneous Durables Used Merchandise Nondurable Goods General Merchandise Food Stores	4,062,573 921,786 1,430,102 2,433,348 344,133 53,489,998 17,221,455 6,152,466	4,002,441 926,801 1,430,028 2,461,149 344,710 50,439,161 16,643,290 6,284,726	3,367,492 988,040 1,533,900 2,825,235 367,429 55,907,887 19,535,998 7,378,815	10.9 20.6 -6.7 -6.8 -13.9 -6.3 -4.3 -11.8	1.5 1.5 -0.5 0.0 -1.1 -0.2 6.0 3.5 -2.1
Furniture Computer, Electronics and Music Stores Miscellaneous Durables Used Merchandise Nondurable Goods General Merchandise Food Stores Apparel	4,062,573 921,786 1,430,102 2,433,348 344,133 53,489,998 17,221,455 6,152,466 3,139,492	4,002,441 926,801 1,430,028 2,461,149 344,710 50,439,161 16,643,290 6,284,726 3,091,474	3,367,492 988,040 1,533,900 2,825,235 367,429 55,907,887 19,535,998 7,378,815 2,603,355	10.9 20.6 -6.7 -6.8 -13.9 -6.3 -4.3 -11.8 -16.6 20.6	1.5 -0.5 0.0 -1.1 -0.2 6.0 3.5 -2.1 1.6
Furniture Computer, Electronics and Music Stores Miscellaneous Durables Used Merchandise Nondurable Goods General Merchandise Food Stores Apparel Eating and Drinking Places	4,062,573 921,786 1,430,102 2,433,348 344,133 53,489,998 17,221,455 6,152,466 3,139,492 10,820,226	4,002,441 926,801 1,430,028 2,461,149 344,710 50,439,161 16,643,290 6,284,726 3,091,474 11,102,643	3,367,492 988,040 1,533,900 2,825,235 367,429 55,907,887 19,535,998 7,378,815 2,603,355 12,164,863	10.9 20.6 -6.7 -6.8 -13.9 -6.3 -4.3 -11.8 -16.6 20.6 -11.1	1.5 1.5 -0.5 0.0 -1.1 -0.2 6.0 3.5
Furniture Computer, Electronics and Music Stores Miscellaneous Durables Used Merchandise Nondurable Goods General Merchandise Food Stores Apparel Eating and Drinking Places Drug Stores	4,062,573 921,786 1,430,102 2,433,348 344,133 53,489,998 17,221,455 6,152,466 3,139,492 10,820,226 1,054,267	4,002,441 926,801 1,430,028 2,461,149 344,710 50,439,161 16,643,290 6,284,726 3,091,474 11,102,643 1,046,213	3,367,492 988,040 1,533,900 2,825,235 367,429 55,907,887 19,535,998 7,378,815 2,603,355 12,164,863 984,493	10.9 20.6 -6.7 -6.8 -13.9 -6.3 -4.3 -11.8 -16.6 20.6 -11.1 7.1	1.5 -0.5 0.0 -1.1 -0.2 6.0 3.5 -2.1 1.6 -2.5 0.8
Furniture Computer, Electronics and Music Stores Miscellaneous Durables Used Merchandise Nondurable Goods General Merchandise Food Stores Apparel Eating and Drinking Places Drug Stores Liquor Stores	4,062,573 921,786 1,430,102 2,433,348 344,133 53,489,998 17,221,455 6,152,466 3,139,492 10,820,226 1,054,267 674,960	4,002,441 926,801 1,430,028 2,461,149 344,710 50,439,161 16,643,290 6,284,726 3,091,474 11,102,643 1,046,213 671,807	3,367,492 988,040 1,533,900 2,825,235 367,429 55,907,887 19,535,998 7,378,815 2,603,355 12,164,863 984,493 683,894	10.9 20.6 -6.7 -6.8 -13.9 -6.3 -4.3 -11.8 -16.6 20.6 -11.1 7.1 -1.3	1.5 -0.5 0.0 -1.1 -0.2 6.0 3.5 -2.1 1.6 -2.5 0.8

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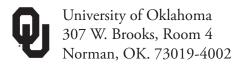
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					ge Change
	Apr 2022	Mar 2022	Apr 2021	Apr '22 Apr '21	Apr '22 Mar '22
Ada	35,970,947	35,772,047	34,258,757	5.0	0.6
Altus	24,615,234	24,408,020	22,232,746	10.7	0.8
Alva	7,611,709	7,631,290	7,331,973	3.8	-0.3
Anadarko	6,622,262	6,595,128	6,301,493	5.1	0.4
Ardmore	52,699,049	52,491,130	49,951,440	5.5	0.4
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Bartlesville	46,456,553	46,493,156	46,435,240	0.0	-0.1
Blackwell	7,298,184	7,209,918	6,388,003	14.2	1.2
Broken Arrow	113,402,220	112,794,999	105,856,310	7.1	0.5
Chickasha	24,038,342	24,013,967	23,640,247	1.7	0.1
Clinton	9,044,519	9,062,135	8,798,913	2.8	-0.2
Cushing	11,126,174	11,091,250	11,029,082	0.9	0.3
Del City	21,429,126	21,422,020	21,794,880	-1.7	0.0
Duncan	30,343,447	30,174,733	28,899,663	5.0	0.6
Durant	35,616,104	35,396,069	34,021,249	4.7	0.6
Edmond	142,579,991	142,191,644	138,530,407	2.9	0.3
El Reno	18,575,814	18,423,252	16,336,804	13.7	0.8
Elk City	22,398,724	22,296,546	21,208,255	5.6	0.5
Enid	62,011,622	61,613,365	64,561,462	-3.9	0.6
Guthrie	16,864,840	16,669,239	14,932,323	12.9	1.2
Guymon	17,851,503	17,645,754	15,654,076	14.0	1.2
Henryetta	7,887,990	7,830,258	7,519,971	4.9	0.7
Hobart	3,222,414	3,189,975	2,947,986	9.3	1.0
Holdenville	5,154,017	5,110,506	4,857,820	6.1	0.9
Hugo	9,246,194	9,194,695	9,266,311	-0.2	0.6
Idabel	11,457,626	11,358,931	10,776,208	6.3	0.9
Lawton	83,919,538	84,480,428	88,083,786	-4.7	-0.7
McAlester	35,074,310	34,895,168	33,848,026	3.6	0.5
Miami					
	17,415,185	17,314,727	16,613,588	4.8	0.6
Midwest City	67,735,185	68,100,689	72,173,882	-6.2	-0.5
Moore	86,157,212	85,217,584	75,136,117	14.7	1.1
Muskogee	50,655,786	50,877,674	52,925,882	-4.3	-0.4
Norman	157,905,792	158,390,777	149,145,157	5.9	-0.3
Oklahoma City	739,434,351	738,480,358	704,810,566	4.9	0.1
Okmulgee	17,561,225	17,405,695	16,833,560	4.3	0.9
Pauls Valley	13,890,059	13,799,495	12,942,154	7.3	0.7
Pawhuska	4,544,144	4,569,782	4,102,223	10.8	-0.6
Ponca City	32,170,796	32,181,288	32,868,107	-2.1	0.0
Poteau	18,237,440	18,131,278	17,381,278	4.9	0.6
	31,190,091				
Sand Springs Sapulpa	23,071,232	30,702,219 22,943,334	29,041,069 21,791,572	7.4 5.9	1.6 0.6
Seminole	12,892,226	12,783,753	12,318,317	4.7	0.8
Shawnee	51,993,830	52,094,168	54,456,058	-4.5	-0.2
Stillwater	74,560,645	74,144,206	70,187,419	6.2	0.6
Tahlequah	33,296,371	33,260,280	32,459,080	2.6	0.1
Tulsa	596,154,524	595,268,281	575,371,811	3.6	0.1
Watonga	3,132,051	3,095,303	2,695,581	16.2	1.2
Weatherford	21,101,216	20,957,187	19,318,520	9.2	0.7
Wewoka	1,832,243	1,816,066	1,797,778	1.9	0.9
Woodward	24,186,426	24,025,190	22,305,310	8.4	0.7
TOTAL	2,941,636,481	2,935,014,957	2,832,138,456	3.87	0.23

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Front cover photo of oil well on the state capitol grounds, courtesy of Fred Marvel, Oklahoma Department of Tourism.